### Long term perspective: Patience required



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### Ultimate performance: Responsibility



### Advanced commodity: new approach?

	Entry Company	1970	1975	1980	1985	1990	1995	2000	Present Company Name
TO AND CONTRACTOR	Toray		an anns an						Toray
	Toho Rayon	18070							Toho Tenax
	Mitsubishi Rayon	19							Mitsubishi Rayon
	Nihon Carbon /Asahi Chemical						X		
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	Great Lakers/Akzo	No star		A.			Carlos a	X	
	Celanese/BASF	E State	a de la			X	San P	23.61	
	UCC/BP Amoco	江海原				R-Free	1. 68 19		Cytec
	Grafil	15 6	AT LAND		S. Ser -	—X	Sec.	2 de L	
	Courtaulds		20 July	3134	(2 # ( ) ( )	—X	S. Er	1500	
	Sigri/Hoechst	a la serie de	2 1		19			99-99-99	SGL Carbon
	Enka/Akzo					——X			
<pan-based regular="" tow*type=""> ▼ :Business contraction by Acquisition X :Withdrawing 10/07/2010</pan-based>								ndrawing or Sale 26	

## World Market of PAN based CF's



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### Carbon Fiber: How much impact?



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### Fact: Water shortage



- > 1.1 billion people(0.7 billion in Asia) don't have good drinking water (including water for daily life)
- 2.4 billion people(1.9 billion in Asia) don't have sanitary accommodations (wastewater and human waste treatment)
   2010

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### Another long term: water related

#### (Million ton/day)



(President has signed a law to address the seawater desalination as a national project at 1961)

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### Filtration: simple but complicated



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### Energy: Effective business expansion



### **Bio-based chemical products**



Past, Now, and Next decade: My personal perspective to contribute for sustainability



### Toray's track in Green/Clean industries

Past:

Tangible criteria to pursue material science Japanese expertise in supply chain management
Now: Strategy of "Choose and Focus" "Nano-tech" as New technology Platform

### How materials provider stay "cool"?

For Next decade:
Technical expertise

But we have to be "Open" technologists.

Value Chain mix

Value of materials is defined not only from technical sense.

Responsibility as "Serious" manufacturer

Becoming to "Materials and Solutions" provider

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