# David James Brunner, PhD Al For Working Smarter

### @davidjbrunner

BS Computer Science – Stanford

Ministry of Education Scholar – Shizuoka University

Boston Consulting Group – Tokyo, San Francisco

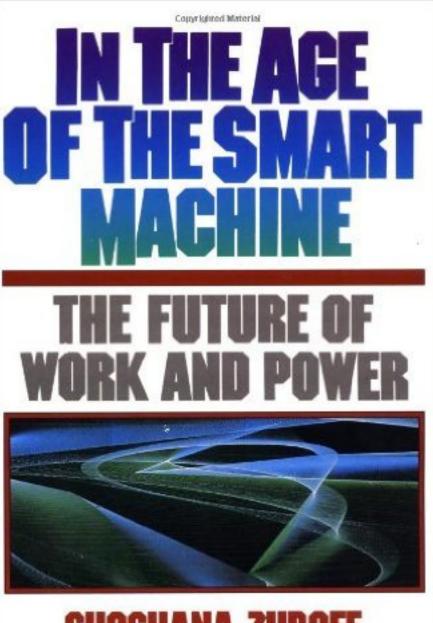
PhD Information, Technology & Management – Harvard

Researcher – Tokyo University

Researcher – Tokyo Foundation

Advisor to the CIO – Shinsei Bank

Founder & CEO – ModuleQ



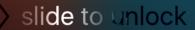
# SHOSHANA ZUBOFF

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Personal Data Fusion is artificial intelligence that synthesizes information from multiple siloes so you know what to do next. 10:26 Wednesday, January 27

Investor Meeting in 34m Traffic is light: Leave now to arrive on time. 2400 Sand Hill Rd, Menlo Park, CA 94025 slide to view



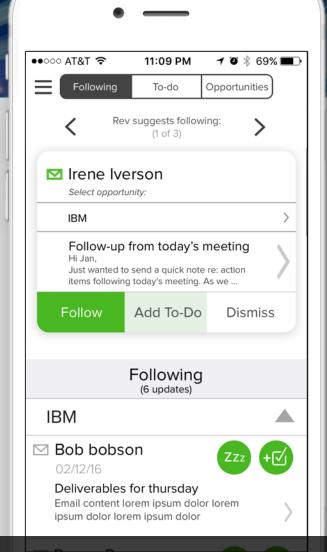


### **Rev Is The First Tool Focused** On The Middle Of The Funnel

# *Rev is an Al-driven personal assistant that increases rep responsiveness*

- Learns about active deals
- Surfaces deal-related messages
- Automatically organizes deal info
- Helps mobilize team members

**Powered by ModuleQ's unique, cloudbased Personal Data Fusion platform** 



#### 74% of buyers choose the sales rep that

was first to add value and insight

(Corporate Visions)

CONFIDENTIAL

# >\$1.5M





## **Radically Simple IT**

By designing and deploying enterprise systems in a different way, Japan's Shinsei Bank turned IT from a constraint into a launchpad for growth.

by David M. Upton and Bradley R. Staats

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entrepreneurship is the pursuit of opportunity beyond resources controlled

> Howard Stevenson Sarofim-Rock Baker Foundation Professor Emeritus Harvard University