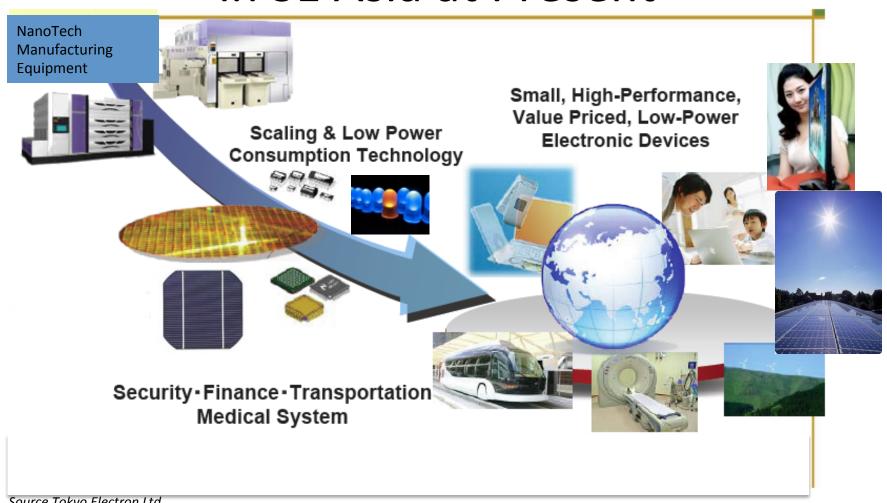
Hi Tech Manufacturing & Products in SE Asia at Present



Source Tokyo Electron Ltd

Equipment Engineering, Integration, Field Service & Repair



EE402T: ENTREPRENEURSHIP IN ASIAN HIGH-TECH INDUSTRIES STANFORD UNIVERSITY 04/09/2013

OVERVIEW OF GES INC.

GES TODAY ...



AN OVERVIEW



- Headquarters: San Jose, California, USA Established in 2007
- <u>Worldwide locations</u>: Wholly owned subsidiary in Viet Nam, Japan and India (GES acquired India entity in 2010).
- <u>Invested</u>: \$8M USD
- # of employees & contractors: 180+
- URL: http://gesinfotek.com
- <u>Institutional Investors</u>:







Development Bank Of Japan

GES RESOURCES





BOARD OF DIRECTORS

Robert MacKnight III Former President & CEO Crossing Automation Inc.





Don Tran Co-Founder, Chairman, CEO



Dr. Dan Maydan Former President of Applied Materials.

Dr. Henry H. Nguyen Managing General Partner, IDG Ventures Vietnam.





Julien Nguyen Managing Director of Nanodimension Ventures.

GLOBAL PRESENCE







GES Japan Office

- Field service, Software support
- Sales and Marketing





India Facilities (3000 Sq ft) (Trivandrum, Kerala)

- Software design service
- Software development outsourcing
- Automation software
- Control software

Asia Facilities (100,000 Sq ft) (HCM City, VN)

- Design service
- Refurb/Repair Service
- Contract manufacturing
- Field service

U.S. Facilities (12,000 Sq ft) (San Jose, CA)

- Design service
- Refurb/repair Service
- · Prototyping,
- Field service

GES Confidential

Corporate Focus

Focus services of low volume, high precision, highly configured, complex type of hi tech production equipment

ELECTROMECHANICAL DESIGN

ASSEMBLY & INTEGRATION

SOFTWARE AUTOMATION

GLOBAL FIELD SERVICE



REPAIR & RMA

NEW PRODUCT INTRODUCTION

SE ASIA SUPPLY MANAGEMENT

OUR OPERATIONS IN SE ASIA











Engineering & NPI Assembly & Integration

Installation & Field Service

After Market
Services

PRODUCTS







LED







GES Confidential

Compete for Global Customers

OUR CUSTOMERS are in:

OUR DIFFERENTIATIONS

- US
- Japan
- Israel
- Germany
- Taiwan
- Singapore
- Korea



KEYS OUR GROWTH



- Growth in the region as dividends from decades of globalization and FDIs
 - Economic growth and Middle class
 - Educated population
 - Internal market (mobile, electronics, auto, media applications, manufacturing, etc.)
 - Infrastructure
 - Skilled resources and talents (locals & expats)
 - Materials Supply Chain